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Exam : C4060-155

Title : System x Server Family Sales V1

Vendors : IBM

Version : DEMO

NO.1 A customer is looking for a computer solution for their small office environment.

The customer has no special facilities or local technical support.

The solution must be quiet and fit on a table in the copier room.

The application needs no more than one core and 4GB of memory.

They have a storage requirement for eight disk drives.

Which category of System x server would be the best choice for this customer?

- A. Tower
- B. PureSystems
- C. BladeCenter H
- D. Rack optimized

Answer: A

NO.2 A retail company plans to consolidate 75 existing dual processor Xeon servers, all running a web server application on Windows Server 2008. They are planning to consolidate on a single x3850 X5 running vSphere. Which of the following should be discussed with this customer?

- A. SCSI or Fibre Channel storage solution
- B. Two servers for redundancy and failover
- C. Web content static or dynamic information
- D. Processor utilization of the existing web servers

Answer: B

NO.3 A customer is looking for the most servers that can be placed into one rack for the customer HPC.

Power consumption and heat output areA customer is looking for the most servers that can be placed into one rack for the customer? HPC. Power consumption and heat output are secondary considerations. Which of the following is the best solution to propose to this customer?

- A. x3850 X5
- B. iDataPlex
- C. BladeCenter
- D. PureFlex with x220 compute nodes

Answer: B

NO.4 A client traditionally purchased Blades and BladeCenter H chassis from IBM.

They are currently looking to refresh their datacenter and swap out their chassis and servers.

The sales professional recommends they go with a Flex System Chassis. Which one of the following statements is a benefit of a Flex System Chassis over a BladeCenter H Chassis?

- A. The Flex Chassis has more server bays
- B. The Flex Chassis takes up less rack space
- C. There is a management appliance you can use with the Flex Chassis
- D. Flex Chassis has fewer power supplies and is more energy efficient

Answer: C

NO.5 An eX5 client is concerned about the cost-per-GB of the proposed SAS disk-based solution, and suggests using SATA disk technology in order to reduce costs for their 24x7 mission-critical Microsoft

SQL Server application. Which of the following must be discussed with this customer?

- A. SATA drives require more floor space compared with SAS
- B. SAS drives are faster but SATA drives are much more reliable
- C. SATA storage is slower and designed for a lower duty cycle compared with SAS
- D. SAS drives support automatic rebuild upon failure, SATA must be rebuilt manually

Answer: C

NO.6 Solution design has shown that a PureFlex prospect requires more storage capacity than what is included with a base PureFlex System Standard offering. Which of the following would address the additional storage requirement?

- A. Switch the solution to a PureFlex System Enterprise configuration
- B. Add features to the configuration to include more storage capacity
- C. Engage IBM Techline to perform a capacity assessment of the current storage environment
- D. Open an RPQ or SPORE request so the base offering can be modified to include additional storage capacity

Answer: B

NO.7 Which of the following actions is most important for a successful VDI deployment?

- A. Customer demonstration
- B. Assessment and planning
- C. Benchmark the total solution
- D. Using the newest client devices

Answer: B

NO.8 A customer is looking for a computer solution for their remote branch offices. They have a small computer room in each branch office. There are six virtualized workloads that each need two cores of processing power and 8GB of memory. They need to be able to failover workloads within the branch office. Space, remote management and future expansion are the primary drivers of this solution. Which of the following System x or PureFlex solutions would be the least expensive choice for this customer?

- A. PureSystems with external disk
- B. A tower server with internal disk
- C. PureSystems with integrated V7000
- D. Rack optimized with shared external disk

Answer: D

NO.9 A prospective PureFlex customer is also considering Cisco UCS. Which of the following would be most appropriate to assist a seller in defining Flex advantages compared to a specific Cisco UCS solution?

- A. ATS
- B. IGF
- C. Bidwinroom
- D. Competeline

Answer: D

NO.10 A client is designing a new high density data center for their growing IT infrastructure. The customer asks the System x sales professional for advice on this project. Which of the following is the primary constraint to high density data center buildouts?

- A. Power and cooling
- B. Rack space and power
- C. Cabling and bandwidth
- D. Bandwidth and rack space

Answer: A