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**Exam** : **MB6-703**

**Title** : Microsoft Dynamics AX 2012  
R3 Trade and Logistics

**Vendor** : Microsoft

**Version** : DEMO

NO.1 You have an item that uses a storage dimension group. Primary stocking is disabled for the group. Item reservations for sales orders are automatic.

You create a new sales order for the item.

You need to select a specific batch number for the item.

What should you do?

A. Disable automatic reservation on the sales order, and then change the batch number in the Reservation form

B. Disable automatic reservation on the sales order, and then lock the batch number in the Reservation form.

C. Use the Reservation form to select the batch number, and then place the order on hold.

D. Use the Reservation form to select the batch number, and then lock the reservation.

**Answer:** D

Explanation:

Example A customer calls with a request concerning a load of bricks that they have ordered from your company. The customer wants to make sure that the bricks are reserved from the same batch as the previous load that they received. When checking, you observe that the bricks are reserved automatically with no batch number specified on the sales order line so you need to make sure that the reserved quantity has the correct batch number and that the reservation is locked with this batch number.

- Select the sales order of the ordered brick load in the Sales order form and open the Reservation form.

- Apply one of the following methods depending on whether the bricks have been automatically reserved with the correct batch number or not. If the batch number is correct, you just need to lock the batch number reservation to ensure that the batch number is not changed by an automated process. To lock the batch number, do the following:

- To change the batch number dimension of the reservation, do the following:

NO.2 A sale was made, and on one of the lines of the sales order, another sales group must be given credit for the sale and any commission that is generated for that line.

You need to generate the commission on the relevant sales line to the other sales group. What should you use?

A. The sales journal

B. Theline details section of the sales order

C. The Commission calculation form

D. The Commission posting form

**Answer:** C

Explanation:

Commission calculation

Click Navigation Pane node: Accounts receivable -> Setup -> Commission -> Commission calculation.

Go to the Setup tab, specify the following options:

Etc.

NO.3 Your company adds a 20 percent markup to all items.

You need to ensure that users receive a warning message if an attempt to discount the price of an item results in less than a 15 percent markup of the item.

What should you configure?

- A. Price details
- B. Margin alerts
- C. Price control
- D. Internal control

**Answer:** B

Explanation:

Field:Min. contribution margin Select this check box if you want calculations to generate a warning message when the profitability percentage of the item is lower than you want.

NO.4 You have a bill of materials (BOM) item.

Ten percent of one of the BOM components is wasted during the manufacturing process.

You need to ensure that the cost calculation for the BOM item is accurate.

What should you do?

- A. Set the Variable scrap field on the component BOM line to 10.
- B. Set the Constant scrap field on the component BOM line to 10.
- C. Set the Consumption is field on the component BOM line to variable.
- D. Set the Consumption is field on the component BOM line to constant.

**Answer:** B

Explanation:

Specify constant scrap when you know, or have calculated, that a quantity of bill of materials (BOM) items will be lost or rejected during production. For example, you can apply constant scrap to the setup of a machine if you know that material will be always be wasted before a usable product is produced.

NO.5 You need to create a purchase agreement between your company and a supplier. The agreement will give you a 10 percent discount automatically on an item, after you purchase \$10,000 US dollars' worth of that Item during a 12 month period.

Which Default commitment type should you use?

- A. Product quantity commitment
- B. Value commitment
- C. Product value commitment
- D. Product category value commitment

**Answer:** C

Explanation:

There are four types of commitments:

Product quantity commitment - You purchase a specific quantity of a product.

Product value commitment - You purchase a specific currency amount of a product.

Product category value commitment - You purchase a specific currency amount in a

procurement category. The amount can be for a catalog item or a non-catalog item.  
Value commitment - You purchase a specific currency amount of any product or in any procurement category.

NO.6 You are configuring a new bill of materials (BOM) for a new product. The product is a set of speakers.

You add all of the component items for the product to the BOM lines.

You need to set up the configuration route for the new product to meet the following requirements:

The power of the speakers must depend on the speaker enclosure.

The speaker enclosure must depend on the wiring harness.

What should you do?

- A. Create a default configuration route, and then select the speaker enclosure item for the speaker.
- B. Include the speaker enclosure and the wiring harness in a configuration rule.
- C. Create a new BOM for the speaker enclosure, and then create a new BOM for the wiring harness.
- D. Select an item from the wiring harness configuration group, and then from the speaker enclosure.

**Answer:** B

Explanation:

Example:

We are going to create a bill of material for the 'FG\_ITEM'. We want either 'ITEM\_1' & 'ITEM\_3' OR 'ITEM\_2' & 'ITEM\_4' to be selected as components for 'FG\_ITEM'. For this purpose we will define configuration route and configuration rules for component selection.

- Open 'Bill of materials' form from Inventory and warehouse management > Common > Bill of materials

- Create new BOM for 'BOM for FG\_ITEM' - Add 'ITEM\_1', 'ITEM\_2' assigning 'Group\_1' as Configuration group, and

'ITEM\_3' and 'ITEM\_4' assigning 'Group\_2' as Configuration group in BOM lines. - Click 'Configuration route' tab and add 'Group\_1' and 'Group\_2'. - Select 'Group\_1' and click 'Configuration rules' Etc.

NO.7 You create a counting journal. The counted quantity on some lines of the journal is higher or lower than the on-hand quantity.

You need to identify which field will be updated in the inventory transaction when you post the counting journal.

Which field should you identify?

- A. Quantity
- B. Counted
- C. On-hand
- D. Line amount

**Answer:** C

Explanation:

Field On-Hand: The on-hand inventory levels of the item for the inventory dimension on the counting date.

NO.8 You need to review the details of the cost and sales price for the following objects:

- A bill of materials (BOM)
- The BOM components

Which report should you use?

- A. Where-used
- B. Older lines
- C. On-hand inventory
- D. Calculation

**Answer:** D

Explanation:

BOM calculation results (form) [AX 2012]

Use this form to view the results of an item's order-specific bill of material (BOM) calculations and as a starting point to perform additional order-specific BOM calculations. An order-specific BOM calculation can be performed for a line item on a sales order, sales quotation or service order. Each order-specific BOM calculation creates a calculation record that is uniquely identified by a calculation number. A calculation record displays summarized information about the calculated cost, sales price, and net weight.

Button: Print

Print the Calculation report for a selected calculation record.

NO.9 Which three types of transactions can you configure on the Default order settings form? Each correct answer presents part of the solution.

- A. Quality order
- B. Purchase order
- C. Sales order
- D. Inventory
- E. Quarantine order

**Answer:** B,C,D

Explanation:

One of the more flexible and powerful features in AX 2012 is the Default Order Settings form that can be accessed from the Item Master. This form lets you set sites, warehouses, lead times, order quantities and much more for purchasing transactions, inventory transfer transactions and selling transactions.

NO.10 A user wants to use a custom filter on the Arrival overview form.

You need to explain how to save the filter options to the user's computer.

What should you tell the user?

- A. Use the Personalization form to change the layout, and then load the Personalization settings in the Arrival overview form.
- B. Specify a setup name on the Setup tab of the Arrival overview form and save the current settings.
- C. Specify a setup name on the Setup tab of the Inventory and warehouse management parameters form and save the current settings.

D. Create a shipment template, and then apply the template in the Arrival overview form.

**Answer:** B

Explanation:

Arrival overview (form) [AX 2012]

\* The overview tab consists of five main sections:

/ Filter options for the information that is displayed in the form.

Etc

/ The Setup tab: Setup option for the information that is to be displayed on the Overview tab.